



## Empowering Enterprises with Seamless Mainframe Modernization Through the **Pellera** and **VirtualZ** Partnership

As the pace of digital transformation accelerates, enterprises are under pressure to modernize their IT environments while ensuring operational stability and efficiency. For organizations reliant on mainframes, this presents unique challenges in data integration, storage optimization, and bridging the gap between legacy systems and modern platforms.

### Why Pellera and VirtualZ?

**Pellera** brings decades of IT expertise, offering a wide range of services designed to modernize infrastructure, optimize operations, and drive innovation. Among their solutions is Mainframe as a Service (MFaaS), a cloud-based offering that delivers the power and reliability of mainframe computing without the need for on-premises hardware. With managed services, robust security, disaster recovery, and compliance support, MFaaS exemplifies Pellera's ability to help organizations modernize legacy systems, streamline IT infrastructure, and achieve scalability—all while reducing costs.

**VirtualZ** adds transformative technology with solutions like **PropelZ**, **FlowZ**, **Lozen**, and **Zaac** designed to simplify data integration, storage management, and mainframe modernization.

“ At Pellera, we understand that mainframe modernization is critical for enterprises looking to innovate while maintaining stability. Our partnership with VirtualZ strengthens our ability to deliver advanced solutions like PropelZ, Zaac and Lozen, enabling our customers to modernize their mainframe environments, integrate seamlessly with the cloud, and optimize storage—all without disruption to their operations.



**Jeff Rusk**

Chief Revenue Officer,  
Pellera

Together, **Pellera** and **VirtualZ** offer a one-stop shop for modernizing enterprise IT environments without the cost and complexity of traditional approaches.

# Customer Benefits of the Pelleria and VirtualZ Partnership

## 1. Effortless Mainframe Modernization

Simplify the transition to hybrid cloud environments with no-code tools like PropelZ, enabling real-time integration with platforms such as Snowflake, AWS, and watsonx.

## 2. Optimized Data Storage and Cost Reduction

Use Zaac™ to connect mainframe systems to cost-effective cloud storage, reducing physical hardware dependencies and storage costs by up to 50%.

## 3. Unified Expertise and Support

Leverage Pelleria's IT strategy expertise alongside VirtualZ's innovative mainframe solutions to ensure a seamless modernization journey tailored to your needs.

## 4. Accelerated Data Access for Decision-Making

Access mainframe data in real-time for use in advanced BI and AI platforms, eliminating the delays and costs of traditional ETL processes.

## 5. Enhanced Security and Compliance

Maintain regulatory compliance with built-in encryption and mainframe-grade security protocols across all data management and modernization activities.

## 6. Scalable and Flexible Solutions

Modernize at your own pace with scalable, future-proof solutions that adapt to your growing data and operational requirements.

## 7. Seamless Integration Across Systems

Bridge gaps between legacy mainframes and modern platforms to enable collaborative workflows, improve productivity, and foster innovation.

## 8. Immediate ROI

Achieve rapid returns with cost-effective, scalable solutions that eliminate the need for costly ETL tools, physical storage hardware, and complex migration projects.



*Lozen's installation is so straightforward that even a junior system programmer or a recent graduate with Linux knowledge could handle it with ease. It's a seamless, efficient solution for modern mainframe environments.*

Senior Solutions and Innovation Consultant, Pelleria



*VirtualZ and Pelleria share a common goal: empowering enterprises to modernize with confidence. Together, we provide customers with simple, cost-effective solutions that integrate mainframe data, modernize workflows, and optimize storage—allowing them to unlock the full potential of their IT environments while reducing costs and complexity.*



**Jeanne Glass**

Founder and CEO, VirtualZ Computing

## Get Started with Pelleria and VirtualZ Today

Partnering with **Pelleria** and **VirtualZ** empowers enterprises to simplify mainframe modernization, reduce costs, and accelerate innovation. Contact us today to learn how we can help you unlock the full potential of your mainframe environment and achieve your IT modernization goals.

## Contact Information

- Pelleria Technologies: [pelleria.com](https://pelleria.com)
- VirtualZ Computing: [virtualzcomputing.com](https://virtualzcomputing.com)